



	Seller	Customs	Loading	Carrier	Cargo terminal	Port	Transport	Port	Cargo terminal	Carrier	Customs	Unloading	Buyer
EXW Ex works	■												
FCA Free carrier	■			■	<i>Or any other agreed point of delivery</i>								
FAS Free alongside ship	■												Sea freight
FOB Free on board	■												
CFR Cost and freight	■												
CIF Cost, insurance and freight	■												
CPT Carriage paid to	■			■	<i>Or any other agreed point of delivery</i>								<i>Or any other point of taking delivery</i>
CIP Carriage and insurance paid to	■			■	<i>Or any other agreed point of delivery</i>								<i>Or any other point of taking delivery</i>
DAP Delivered at place	■												<i>Or any other agreed named place</i>
DAT Delivered at terminal	■												
DDP Delivered duty paid	■												<i>Or any other agreed terminal</i>

■ Risk ■ Cost ■ Insurance

All information without guarantee.

For details see INCOTERM 2010; basically their wording applies.

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